

**MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE  
KYIV NATIONAL UNIVERSITY OF TRADE AND ECONOMICS**

**EDUCATIONAL-PROFESSIONAL PROGRAM  
"CUSTOMS AFFAIRS"**

**The first degree of higher education  
in specialty 076 Entrepreneurship, Trade and Exchange Activities  
Sphere of knowledge 07 Management and Administration  
Qualification: Bachelor's Degree  
specialty "Entrepreneurship, Trade and Exchange Activities "  
specialization "Customs Affairs"**

**Kyiv 2021**

**1. Profile of the educational program in specialty 076 "Entrepreneurship, trade and exchange activities" (Specialization "Customs Affairs")**

<b>1. General information</b>	
<b>Full name of IHE and structural unit</b>	Kyiv National University of Trade and Economics, Department of Commodity Science and Customs Affairs
<b>Academic degree and qualification title in the original language</b>	Bachelor's Degree specialty "Entrepreneurship, Trade and Exchange Activities" specialization "Customs Affairs"
<b>Educational Program Title</b>	"Customs Affairs "
<b>Qualification Title (Degree), program credits and duration</b>	Bachelor's degree, unitary, 240 ECTS credits, training period – 3 years 10 months
<b>Accreditation</b>	The Ministry of Education and Science of Ukraine; Ukraine Certificate of accreditation UD №1196398 dated 21.11.2017. Expiry date - 01.07.2024.
<b>Cycle / Level</b>	NRC of Ukraine - 6th level, FQ-EHEA - 1 cycle, EQF-LLL - 6th level.
<b>Academic Background</b>	Complete secondary education
<b>Language(s) of instruction</b>	Ukrainian
<b>Program duration</b>	01.07.2024
<b>Educational Program Link</b>	<a href="https://knute.edu.ua/blog/read/?pid=19992&amp;uk">https://knute.edu.ua/blog/read/?pid=19992&amp;uk</a>
<b>2. Educational program aim</b>	
To train highly skilled specialists capable for applying the knowledge acquired principles and statutory and regulatory provisions for carrying out the state customs affair and the skills in future professional activity	
<b>3. Educational program general information</b>	
<b>Subject area (Field of study, speciality, specialization)</b>	Sphere of Knowledge 07 «Management and Administration», speciality 076 "Entrepreneurship, trade and exchange activities"

	specialization "Customs Affairs" Compulsory learning modules - 75%, including disciplines of general training - 27,5%, vocational training - 63,3%, practical training - 7,5%, foreign language learning - 11,7%. Student's optional disciplines - 25%, of which expanding: general competence - 40%, professional - 60%.
<b>Educational program orientation</b>	Educational-professional, fundamental, applied
<b>Educational program and specialization goals and objectives</b>	The program is aimed at providing the knowledge in the field of entrepreneurship, trade and customs activities. Key words: entrepreneurship, trade, commodity science, customs affairs
<b>Specific requirements</b>	Practical training in the bodies of the State fiscal service of Ukraine, as well as logistical, foreign trade, brokerage companies
<b>4. Career opportunities and further learning</b>	
<b>Career opportunities</b>	Graduates of the program can hold primary positions in accordance with the professional titles of works, which are part of the following classification groups: 3119 Specialist in technical expertise 3139 Specialist in auto technical examination 3411 Broker 3417 Evaluator-expert 3419 Commodity expert 3419 Commodity Inspector 3422 Agent for customs clearance of goods and goods 3441 Customs inspectors 3436.1 Assistant to the head of the enterprise (institution, organization) 3436.2 Assistant to the head of the production unit 3436.2 Assistant to the head of another main unit 3436.3 Assistant manager of a small enterprise without management staff
<b>Further learning</b>	The opportunity to study according to the program of the second degree in the field of knowledge "Management and Administration" and related spheres.
<b>5. Training and assessment</b>	

<b>Teaching and learning</b>	Professional methods and technologies, the application of which allows practical tasks to be solved in the field of state customs affairs, self-study, problem-oriented training, learning through practical training in the tax authorities.
<b>Assessment</b>	Written examinations, practical training, course papers, computer testing, oral and written recitation, presentations.

<b>6. Program competencies</b>	
<b>Integral competence</b>	The ability to solve complex specialized tasks and problems in the spheres of entrepreneurship, trade activities and customs affairs, or in the process of study which involves the application of legislative environment for functioning the tax authorities and is characterized by complexity and uncertainty of conditions.
<b>General competencies</b>	<p>GC 1. The ability to abstract thinking, analysis and synthesis.</p> <p>GC 2. The ability to apply the knowledge acquired in practical situations.</p> <p>GC 3. The ability to communicate in the state language both orally and in writing.</p> <p>GC 4. The ability to communicate in a foreign language.</p> <p>GC 5. The IT and communication technologies skills.</p> <p>GC 6. The ability to search, process and analyze information from various sources.</p> <p>GC 7. The ability to work in a team.</p> <p>GC 8. The ability to take the lead and have business acumen.</p> <p>GC 9. The will to preserve the environment.</p> <p>GC 10. The ability to act responsibly and consciously.</p> <p>GC 11. The ability to exercise their rights and responsibilities as a member of society, to realize the values of a civil (free democratic) society and the need for its sustainable development, the rule of law, human and civil rights and freedoms in Ukraine.</p> <p>GC 12. The ability to maintain and multiply moral, cultural, scientific values and achievements of society on the basis of understanding the history and process pattern of the subject area, its place in the general system of knowledge about nature and society and in the development of society, technologies, to use different types and forms of motion activity for outdoor activities and a healthy lifestyle.</p>
<b>Professional competence (PC)</b>	<p>PC 1. Critical understanding the theoretical foundations of entrepreneurial, trade and exchange activities.</p> <p>PC 2. The ability to choose and use appropriate methods, tools for reasoning decisions on setting up,</p>

	<p>functioning the business, trade and exchange facilities.</p> <p>PC 3. The ability to be engaged in the interaction between the subjects of market relations.</p> <p>PC 4. The ability to apply innovative approaches in the activities of entrepreneurial, trade and stock exchange structures.</p> <p>PC 5. The ability to determine and evaluate the characteristics of commodities and services in the business, trade, stock exchange activities.</p> <p>PC 6. The ability to carry out activities in compliance with the requirements of regulatory and legal documents in the field of business, trade and exchange activities.</p> <p>PC 7. The ability to determine and perform professional tasks on the organization of business, trade and exchange structures.</p> <p>PC 8. The ability to apply the fundamentals of accounting and taxation in business, trade, stock exchange activities.</p> <p>PC 9. The ability to organize the foreign economic activities of business, trade and stock structures.</p> <p>PC 10. The ability to business planning, assessment of market conditions and results of activities in the field of entrepreneurship, trade and stock practice allowing for risk.</p> <p><i>PC 11. The ability to carry out commodity evaluation and quality control of goods.</i></p> <p><i>PC 12. The ability to use special software for performing functions and tasks by tax agencies.</i></p> <p><i>PC 13. The ability to carry out customs procedures and formalities.</i></p>
<b>7. Program learning outcomes</b>	
	<p>PLO 1. To use basic knowledge of entrepreneurship, trade, stock exchange activities and customs affairs, as well as the ability to critical thinking, analyze and synthesize for professional purposes.</p>

PLO 2. To apply the knowledge acquired for setting up and solving problems in practical entrepreneurial, trade, exchange activities and customs affairs.

PLO 3. To master the skills of writing and oral communication in the state and foreign languages.

PLO 4. To use modern information and telecommunication technologies for information exchange carrying out foreign economic, business activities and customs affairs.

PLO 5. To search, analyze and process the information from different sources for performing tasks in the sphere of business, trade and customs.

PLO 6. To show the skills to work autonomously and in a team.

PLO 7. To demonstrate an initiative and business acumen in different areas of professional activity, to take responsibility for results.

PLO 8. To apply the knowledge acquired and skills for initiating and taking measures in the field of preservation of the environment.

PLO 9. To ensure the secure operations for business, trade and exchange structures, the tax authorities.

PLO 10. To know the requirements for the activities according to the specialty caused by the need to ensure sustainable development of Ukraine, its strengthening as a democratic, social and legal state.

PLO 11. To carry out professional functions taking into account the requirements of social responsibility aimed at developing moral, cultural, scientific values and achievements of society, at keeping a healthy lifestyle.

PLO 12. To know the terminology and have basic and structured knowledge in the field of entrepreneurship, trade, exchange activities and customs affairs for further use in practice.

PLO 13. To possess methods and tools for reasoning decisions when carrying out the state customs affairs.

PLO 14. To use the knowledge of interaction forms between foreign economic activity entities and tax bodies for ensuring maintenance of the state customs affair.

PLO 15. To apply innovative approaches in the activities of entrepreneurial, trade structures and tax

	<p>authorities.</p> <p>PLO 16. To estimate the features of goods and services in the business, trade activities and when maintaining customs control and customs clearance of goods with the help of modern methods.</p> <p>PLO 17. To know and practise the legislative environment for the activities of business, trade, exchange structures and tax authorities.</p> <p>PLO 18. To be able to solve professional tasks on the organization of business, trade structures and on customs matters and to solve problems in crisis situations provided that external and internal influences.</p> <p>PLO 19. To know the fundamentals of accounting and taxation in entrepreneurial, trading, exchange activities and when carrying out foreign economic transactions.</p> <p><i>PLO 20. To apply knowledge and skills on effective organization of foreign economic activity of business, trade and exchange structures taking into account the market conditions and existing legal norms.</i></p> <p><i>PLO 21. To know the fundamentals of business planning, estimating the market conditions and performance of business and trade structures allowing for risk.</i></p> <p><i>PLO 22. To be able to conduct trade analysis and quality control of goods carrying out business, trade, exchange activities and customs affairs.</i></p> <p><i>PLO 23. To collect and process analytical information for customs purposes using special software to perform the functions and tasks by tax bodies.</i></p>
<b>8. Resource support for program implementation</b>	
<b>Academic staff</b>	The academics of the department of commodity science and customs affairs; commodity science, safety and quality management



<b>Facilities</b>	Laboratories and classrooms, the ICT room with specialized software support
<b>Informational, teaching and learning materials</b>	Curricula, programs of disciplines, methodological recommendations, tests, lecture notes, textbooks, manuals
<b>9. Academic mobility</b>	
<b>National Credit Mobility</b>	National credit mobility is carried out in accordance with the concluded agreements on academic mobility.
<b>International Credit Mobility</b>	International credit mobility is realized through the conclusion of agreements on international academic mobility (Erasmus +), on double graduation, on long-term international projects involving student education, issuance of a double diploma, etc.
<b>Training of foreign students</b>	Conditions and features of the educational program in the context of teaching foreign citizens: knowledge of the Ukrainian language at a level not lower than B1.

## **2. List of educational program components and their logical order**

### 2.1. List of EP components

Code C/P	Components of educational program (academic disciplines, term projects (papers), placement, qualification exam, final qualification work)	Amounts of credits	Final assessment
<b>Compulsory components of EP</b>			
1	2	3	4
CC 1.	Foreign Language for Specific Purposes	21	E/w
CC 2.	Science of Law	6	E/w

CC 3.	Economic Informatics	6	E/w
CC 4.	Economic Theory	6	E/w
CC 5.	Philosophy	6	E/w
CC 6.	Chemistry	6	E/w
CC 7.	Trade Entrepreneurship	6	E/w
CC 8.	Technical Means of Customs Control	4,5	E/w
CC 9.	Exchange Trade	6	E/w
CC 10.	Trade Economy	6	E/w
CC 11.	Foreign Economic Activity of Enterprise	6	E/w
CC 12.	Customs Affairs	12	E/w
CC 13.	Commodity Nomenclature of Foreign Economic Activity	6	E/w
CC 14.	Accounting	6	E/w
CC 15.	Trade Organization	6	E/w
CC 16.	Commodity Science. Non-Foods	15	E/w
CC 17.	Marketing	6	E/w
CC 18.	Logistics	6	E/w
CC 19.	Commodity Science. Food Products	12	E/w
CC 20.	Simulation of Financial and Economic Activity of Enterprise	9	E/w
CC 21.	Electronic Customs	6	E/w
	Physical Education	–	C
<b>Total amount of compulsory components:</b>		163,5	
<b>Optional components of EP</b>			
OP 1	Higher and Applied Mathematics	6	E/w
OP 2	Material Science and Fundamentals of Goods Production Technology	6	E/w
OP 3	Spatial Economy	6	E/w
OP 4	Sensory Analysis	6	E/w
OP 5	Statistics	6	E/w
OP 6	Theoretical Fundamentals of Commodity Science	6	E/w
OP 7	Research Physical Methods	6	E/w
OP 8	Conformity Assessment	6	E/w
OP 9	Customs-Intermediary Services	6	E/w
OP 10	Commodity Science. Antiques	6	E/w
OP 11	Commodity Science. Flowers	6	E/w
OP 12	Commodity Science. Cultural Values	6	E/w
OP 13	Commodity Science. Packaging materials and packaging		E/w
OP 14	Commodity Science. Fuel and Lubricants	6	E/w

OP 15	Commodity Science. Vehicles	6	E/w
OP 16	Commodity Science. Civilian Weapons	6	E/w
OP 17	HR Management	6	E/w
OP 18	Management	6	E/w
OP 19	Commercial Law	6	E/w
OP 20	Entrepreneurial Law	6	E/w
OP 21	Psychology	6	E/w
OP 22	Foreign Language		E/w
OP 23.	Life Safety	6	E/w
OP 24	Diplomatic and Business Protocol and Etiquette	6	E/w
OP 25	Aesthetics	6	E/w
OP 26	Business Ethics	6	E/w
OP 27	History of Ukraine	6	E/w
OP 28	History of Ukrainian Culture	6	E/w
OP 29	Categorical management		E/w
OP 30	Cultural Heritage of Ukraine	6	E/w
OP 31	Science of Logic	6	E/w
OP 32	National Interests in the World Geopolitics and Geoeconomics	6	E/w
OP 33	Public Speaking	6	E/w
OP 34	Political Studies	6	E/w
OP 35	Religious Studies	6	E/w
OP 36	World Culture	6	E/w
OP 37	Social Leadership	6	E/w
OP 38	Sociology	6	E/w
OP 39	The Ukrainian Language (for Specific Purposes)	6	E/w
<b>Total volume of optional components</b>		60,0	
<b>Practical training</b>			
Industrial practice 1		4,5	C
Industrial practice 2		3	C
Industrial practice 3		6	C
Total		13,5	
<b>Qualification procedure</b>			
Preparation for the qualification exam and certification		3	
<b>TOTAL EP VOLUME</b>		240,0	

### 3. Matrix of correspondence of program competences to EP components

	CC1	CC2	CC3	CC4	CC5	CC6	CC7	CC8	CC9	CC10	CC11	CC12	CC13	CC14	CC15	CC16	CC17	CC18	CC19	CC20	CC21
GC1		+																			
GC 2						+				+		+	+		+	+	+	+			+
GC 3												+	+				+	+		+	+
GC 4	+																				
GC 5				+																	
GC 6									+			+	+				+	+	+		+
GC 7																					
GC 8							+		+												
GC 9																	+	+			+
GC 10		+	+									+	+								
GC 11			+																		
GC 12		+			+																
PC 1					+		+		+												
PC 2				+			+	+	+					+		+					
PC 3									+		+	+	+			+				+	
PC 4							+													+	
PC 5						+			+								+	+			+
PC 6			+						+		+	+	+				+				+
PC 7									+		+			+		+				+	
PC 8												+	+		+						
PC 9											+	+		+							
PC 10							+			+									+		
PC 11												+	+								
PC 12												+	+	+							
PC 13												+	+	+							

**4. Matrix for providing program learning outcomes (PLO) with relevant components of the educational program**

	OP1	OP2	OP3	OP4	OP5	OP6	OP7	OP8	OP9	OP10	OP11	OP12	OP13	OP14	OP15	OP16	OP17	OP18	OP19	OP20	OP21	OP22	OP23	OP24	OP25	OP26	OP27	OP28	OP29	OP30	OP31	OP32	OP33	OP34	OP35	OP36	OP37	OP38	OP39	OP40										
<b>PLO 1</b>	+	+														+					+	+		+																										
<b>PLO 2</b>																																																		
<b>PLO 3</b>										+			+	+														+		+																				
<b>PLO 4</b>																										+	+																							
<b>PLO 5</b>																+										+	+																							
<b>PLO 6</b>										+				+	+			+	+										+	+	+																			
<b>PLO 7</b>										+								+																																
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